

VOLUNTARY STATEMENT
(NOT UNDER ARREST)

I, Timothy Ray Griesse, am not under arrest for, nor am I being detained for any criminal offenses concerning the events I am about to make known to Ranger Clayton Smith. Without being accused of or questioned about any criminal offenses regarding the facts I am about to state, I volunteer the following information of my own free will, for whatever purposes it may serve.

I am 34 years of age, and I live at 206 Westlane WACO, TEXAS 76710.

Edward Graf made initial contact with me by phone sometime between July 21st and July 25th, 1986 about purchasing insurance on his children. I ask him questions about who he was employed by and why he chose Lutheran brotherhood to call. Ed said that he had received mail from me and knew it was a Quality organization. I think I then told Ed that the next week was clear on my calendar and Ed set the date and time that he wanted me to come to his home. The time set was July 30th, 1986 at 6:30 P.M. I arrived at the Graf home on time that day and Ed greeted me at the door and led me to the dining room table where we would discuss the insurance program. Ed's wife was busy getting ready to leave for church but Ed introduced me to her. Clare seemed to be frustrated for some unknown reason to me and she told me she couldn't stay because she was going to church. The baby was crying at that time and one of the boys was trying to put the baby in a swing. I began to ask Ed about a Financial Family Plan and Ed said now was not a good time that he would consider doing it later. He said he might be open to it sometime around January. ^{OR FIRST OF YEAR. TRG} I started my presentation then about the Lutheran brotherhood story and Ed seemed impatient about

I have read each page of this statement consisting of 3 page(s), each page of which bears my signature, and corrections, if any, bear my initials, and I certify that the facts contained herein are true and correct.

Dated at Hewitt, Texas, this 19th day of September, 1986.

WITNESS: Clayton Smith

Tim R. Druin

Signature of person giving voluntary statement.

WITNESS: _____

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I am _____ years of age, and I live at _____.

The presentation however I went through the book of the Presentation. I ask Ed what insurance he was intrested in and Ed said insurance on the children. I had three Preposals on the Childrens insurance because I had antisipated Ed was wanting insurance on the children. The three preposals were, 1 preposal was for \$10,000.00 life at 65. #2 preposal was For \$15,000 of a Like type of Permant insurance. #3 Preposal \$25,000.00 juvenile universal life with accidental death benefit in the amount of \$25,000.00. After reviewing the types of life insurance and using diagrams to describe each products benefits Ed chose the juvenile univerval life. This policy was the largest death benefit value that I showed him. There was no selling at all on my part because Ed had already made up his mind because when he had first contacted me he had stated that he wanted to buy an insurance Policy on each child. ^{Feb} After Ed selected the policy on each child I Filled out the Questionaire And was through with the entire Contact, presentation and Filling out the forms in About 45 minutes. On July 31, 1986 a business letter was mailed From ^{my} ~~my~~ my office to the Grats thanking them for thier business. ON August 15, 1986 the Grats were mailed a predelivery letter and on

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Dated at Newville, Texas this 19th day of September 1986.

WITNESS: Wayton F. Rangel

[Signature]
Signature of person giving voluntary statement.

WITNESS: _____

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August 25, 1986 the policies on each child was mailed to the Graf's. Ed had called my secretary Rita Patzke that day requesting that the policies be mailed to him. Ed had set up to pay for the premiums on a quarterly time period. AFTER the August 25th contact in which Ed called our office the next contact my office had with him was on September 2, 1986 when he contacted Rita by Phone at 10:11 A.M. and asked for me. It was either that afternoon or the next day when he called back and wanted to know what would be needed to file claims. I had tried to return his call but no one answered the phone at the number he had left with my office. TRG.

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Dated at Hewitt, Ohio, this 19th day of September, 1986
WITNESS: [Signature] Signature of person giving voluntary statement.
WITNESS: _____